



# Live! Share! Celebrate! The Dream



I'm the GREAT \_\_\_\_\_ !!

I'm Bold Enough to Plan my Work and Work my Plan to accomplish my BIGGEST Move-UP Goal which is \_\_\_\_\_ by \_\_\_/\_\_\_/\_\_\_!!

I'm currently a \_\_\_\_\_ My Move-Up Goal This Month is \_\_\_\_\_

I'm a Star !! This quarter I'll Be a Star! My Wholesale Goal is \$\_\_\_\_\_ I have \$\_\_\_\_\_ in so far!

My Quarterly Prize will be \_\_\_\_\_

**My Goals:** New Faces \_\_\_\_\_ Monthly/Weekly Retail Sales \$\_\_\_\_\_/ \$\_\_\_\_\_

Guest/Interviews \_\_\_\_\_ Team Building \_\_\_\_\_ Team Production \$\_\_\_\_\_

	Personal Appointments New Faces	Sales	Thank You	2 Week CS call	RE-Booking	Interview		Personal Appointments New Faces	Sales	Thank You	2 Week CS call	RE-Booking	Interview
1							26						
2							27						
3							28						
4							29						
5							30						
6							31						
7							32						
8							33						
9							34						
10							35						
11							36						
12							37						
13							38						
14							39						
15							40						
16							41						
17							42						
18							43						
19							44						
20							45						
21							46						
22							47						
23							48						
24							49						
25							50						

Totals: Retail Sales \$ \_\_\_\_\_

My Wholesale Order \$ \_\_\_\_\_

**Dream MY Dreams → Plan My Work → Work My Plan → My Dreams Come True!**

*Work Full Circle!! Never leave an appointment without “taking her to the next place” – another appointment, an interview, an event!  
 Know when you will be connecting again. Give her options, but schedule something! NSD Pam Shaw*

**Hostess & Facial Prospect List**

Name	Address	Phone	Booked Type /Date	Reminder Note	Hostess Pkt.	Coached	Notes/Other Info Email
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
31							
32							
33							

Month of \_\_\_\_\_

Dream MY Dreams → Plan My Work → Work My Plan → My Dreams Come True!

## My Future Team at a Glance

Name	Phone	Customer?	Packet Given/Sent?	Interviewed	Post Card	Guest	Layering Notes	Hot	Warm	Cold	Order
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											
16											
17											
18											
19											
20											

## My Team at A Glance

Name/Consultant #	Phone	Active	Wholesale Order	Seminar Qualified	Star Goal	New Recruits	Career Level
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
My Personal Accomplishments							
Total Team + My Goals							


























Month of \_\_\_\_\_

# Seminar 2008 Courts Tracking Sheet

## Court of Sales

\$36,000	<i>Queen's Court of Retail Sales</i>
\$35,000	
\$34,000	
\$33,000	
\$32,000	
\$31,000	
\$30,000	
\$29,000	
\$28,000	
\$27,000	
\$26,000	<i>Area Court of Retail Sales</i>
\$25,000	
\$24,000	
\$23,000	
\$22,000	
\$20,000	
\$19,000	
\$18,000	
\$17,000	
\$16,000	
\$15,000	<i>Unit Court of Retail Sales</i>
\$14,000	
\$13,000	
\$12,000	
\$11,000	
\$10,000	
\$9,000	
\$8,000	
\$7,000	
\$6,000	
\$5,000	
\$4,000	
\$3,000	
\$2,000	
\$1,000	

## Court of Sharing

				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>

### Super Star Year\*

19,200 Pearl Year	Quarter 1 Star Points	_____
14,400 Emerald Year	Quarter 2 Star Points	_____
12,000 Diamond Year	Quarter 3 Star Points	_____
9,600 Ruby Year	Quarter 4 Star Points	_____
7,200 Sapphire Year	Total Star Points	_____

\*Must achieve STAR CONSULTANT STATUS every quarter. For new Consultants, a minimum of TWO quarters required beginning with quarter Agreement is submitted.

**MK Court = 24 Qualified**  
**Area Court = 13 Qualified**  
**Unit Court = 7 Qualified**