

# COULD YOU USE \$30,000 PER YEAR PART TIME?!

## GIVE YOURSELF A PROMOTION & JUST TRY!!! DISCOVER WHAT MARY KAY HAS TO OFFER!

74% of the workforce today are *women*: they all have skin and need to care for it. The average woman today spends in excess of \$600 per year just on skin care & cosmetics! More and more women start their own businesses to gain more time with family & financial freedom. Don't stop your regular job...**MARY KAY** is very part-time—at your own schedule! Of all the millionaires in the world today, only 3% are women! **AND.....of that 3%.....70% are in MARY KAY!**

### Three appointments per week\*

3 classes x \$200 avg. sales = \$600 weekly x 42 weeks = \$25,200  
200 new **TimeWise** clients + 200 reorders at \$200/year = \$40,000  
\$65,200 = Total Annual Sales  
**\$32,600 PROFIT**

## WHAT YOU CAN EXPECT FROM YOUR APPOINTMENTS AND REORDER BUSINESS AFTER ONE YEAR....

**A skin care class ranges from 3-6 people (Average 4)**  
**Sales average about \$200 per class for a new consultant.**  
*(Seasoned consultants can have classes ranging from \$500 to \$1000)*  
**We retain about 85% of our clients**

**The average skin care reorders per customer each year is about \$200.**

### 1 Class Per Week\*

85 clients end of 1st Year  
Profit/classes = \$4,200 (\$350/mo)  
Profit/reorders = \$5,800 (\$475/mo)  
**\$10,000 PER YEAR**

### 2 Classes Per Week\*

170 clients end of 1st Year  
Profit/classes = \$8,500 (\$700/mo)  
Profit/reorders = \$11,500 (\$924/mo)  
**\$20,000 PER YEAR**



***If your boss offered to add \$800 to your paycheck each month if you worked just 5 hours overtime each week, WOULD YOU DO IT?!***

#### **Important facts you should know:**

No quotas, No territories, Tax advantages, 90% buy-back guarantee, free and local training  
Other avenues of income include team building commissions, free car & insurance, Director commissions & bonuses  
*\*Above figures based on working 4-6 hours per week—42 weeks in a year.*