

There are 3 Forms of Income:

1. Sales from shows, facials and reorders – 50% commission - the highest direct sales commission paid
Our product is consumable, like milk or bread, so reorders are a large part of our income
2. Team Building - Beginning with your 1st team member – 4% commission
Five or more team members – 9% or 13% commission
3. Career Car Program – Drive a Career Car or choose the Cash Compensation
 - Chevy Malibu \$375/mo.
 - Chevy Equinox or Toyota Camry or \$500/mo.
 - Cadillac or \$900/mo.

What Can You Project From Your Sales In 1 Year?

- At each Show, the number of guests ranges from 3-6 with an average of 4
- On average a woman will spend \$50, with an average of \$175 per Show
 - The average reorder per customer each year is \$157

5 Shows per week (15 – 20 hours)

$\$175 \times 5 = \875 weekly sales
 $\$875 \times 50$ weeks = \$43,750 annual retail sales
425 customers x \$157 per year = \$66,725 annual reorders
\$110,475 total annual sales
\$55,237 profit

4 Shows per week (10 – 15 Hours)

$\$175 \times 4 = \700 weekly sales
 $\$700 \times 50$ weeks = \$35,000 annual retail sales
340 customers x \$157 per year = \$53,380 annual reorders
\$88,380 total annual sales
\$44,190 profit

3 Shows per week (6 - 8 hours)

$\$175 \times 3 = \525 weekly sales
 $\$525 \times 50$ weeks = \$26,250 annual retail sales
255 customers x \$157 per year = \$40,035 annual reorders
\$66,285 total annual sales
\$33,142 profit

2 Shows per week (4 - 6 Hours)

$\$175 \times 2 = \350 weekly sales
 $\$350 \times 50$ weeks = \$14,500 annual retail sales
170 customers x \$157 per year = \$26,690 annual reorders
\$44,190 total annual sales
\$22,095 profit

1 Show per week (2 hours)

$\$175 \times 1 = \175 weekly sales
 $\$175 \times 50$ weeks = \$8,750 annual retail sales
85 customers x \$157 per year = \$13,345 annual reorders
\$22,095 total annual sales
\$11,047 profit

Take the next step to your happy future!